



Safe and Local Supplier Approval (SALSA)

SALSA is a non-profit making joint venture between four trade associations representing the UK Food Chain - National Farmers Union; Food and Drink Federation; British Hospitality Association; and the British Retail Consortium. The scheme is operated by the Institute of Food Science and Technology throughout the UK and the SALSA website is maintained with support from Scottish Food Quality Certification. All of these bodies make up the independently-chaired Governance Committee which oversees the SALSA Scheme.



SALSA is a Food Safety Certification Scheme which is more suitable for micro to small sized producers than the BRC Global Standard. The scheme aims to provide national and regional buyers with the confidence that SALSA approved businesses not only make good quality products, but do so in a safe and legal manner. SALSA is supported by the Food Standards Agency, DEFRA and by the majority of the UK's leading retailers and food service providers.

The Red Tractor Scheme has confirmed acceptance and recognition of SALSA approval as an alternative to the BRC Global food standard for small and micro businesses:

- The SALSA scheme is a recognised food safety standard.
- Company details and approval status of businesses are promoted on the SALSA website.

- Buyers often use the SALSA scheme as part of their purchasing agreement.
- SALSA was developed specifically for buyers and smaller food producers who need to demonstrate that they operate to standards that are recognised and accepted across the industry and exceed the minimum standards expected by enforcement authorities.
- SALSA is especially applicable to suppliers that produce local, regional, specialist, or artisan products under their own company brand. It is suitable for vegetable packhouses and farm-shop type enterprises.
- The scheme has good uptake in Wales.

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For further information please contact Horticulture Wales. Disclaimer: Every effort is made to ensure the information provided in this information sheet is correct at time of printing. Horticulture Wales cannot accept any responsibility for the consequences of any actions taken on the basis of its content and links to further information sources from this document.





Benefits of the SALSA scheme:

- Aimed at smaller producers
- Access to better markets
- Offers mentoring.

For what sectors of horticulture is the SALSA scheme suitable?

- All horticulture
- Vegetable pack houses
- Value added and direct retail.

What assurance categories does the SALSA scheme cover?

- Food safety and traceability
- Food Production and quality
- Business and staff/strategic issues
- Animal health and welfare
- Transport.

Costs of participation

- First year membership fee £100
- Membership fee £515 including audit
- Audit only £465
- All above figures are +VAT.

Prices stated are correct at time of going to press – please check for current prices in case of changes

How to join the SALSA scheme

- Visit SALSA website www.salsafood.co.uk and register.

Further information

SALSA
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 Barford Rd
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For details of other quality assurance schemes and British standards please contact Horticulture Wales.
www.horticulturewales.co.uk